

BULK RATES FOR
HOUSING PROVIDERS
IN ONTARIO

GREEN CLEANING PROGRAM

PRODUCT CATALOGUE



GREEN CLEANING PROGRAM

The Green Cleaning Program offers an opportunity for housing providers in Ontario to purchase green cleaning products at negotiated competitive bulk purchasing rates. In addition, housing providers can get access to product support and training services.

The program is offered by GLOBE (a subsidiary of Housing Services Corporation) and Flexo Products Ltd., in partnership with the Ontario Non-Profit Housing Association and the Co-operative Housing Federation of Toronto (Co-op Cost Cutters).

Product Support and Training Services

Flexo Products Ltd. has product support and training services through online step-by-step product application procedures and videos. You can access expert staff that can provide product information and support in the following areas:

- Proper use of products, including benefits of concentrates
- Health and safety (WHMIS)
- Strategies for reduced water consumption
- Microfibre techniques
- Strategies for waste reduction

“How to” workshops, and attendance at group events can also be arranged, upon request. See page 4 for contact details.



WHAT GOING GREEN MEANS TO HOUSING

Companies that initiated green cleaning programs have found reductions in total cleaning costs upwards of 30%.

The introduction of a green cleaning program in Norway revealed a win-win situation with a 27% reduction in cost, an 86% reduction in plastic waste, a 46% reduction in cleaning chemicals and a 40% reduction in sick leave among cleaners

The City of Santa Monica reduced spending on custodial products by 5% and eliminated 3200 pounds per year of hazardous materials.

The use of microfibre cloths can significantly reduce the use of chemical cleaning agents and reduce water use. Using less water leads to a safer workplace with fewer injuries.

Reduction in hazardous cleaning chemicals means less skin, eye and lung irritation and a healthier environment for residents and staff without sacrificing cleanliness.

Going green makes sense and saves dollars!



Flexo Products are EcoLogo Certified

Founded in 1988, EcoLogo provides customers – public, corporate and consumer – with assurance that the products and services bearing the logo meet stringent environmental standards that have been verified by a third party auditor.

HOW TO ORDER

GLOBE acts as the administrator for this bulk buying program. To ensure integrity to the process, we have established product standards, managed a public procurement process and negotiated competitive prices for the housing sector.

1. Register with HSC

Contact HSC Customer Care at 1.877.733.7472 or customercare@hscorp.ca to register for the Green Cleaning Program. An **HSC Customer Account Number** will be assigned specifically to you for placing all product orders, and a **Products Account Application Form** will be forwarded to you for completion.

2. Place orders with Flexo Products Ltd.

Once you have submitted your completed **Products Account Application Form** to Flexo, the account will be activated and you will have access to **Flexo's EasyOrder** online ordering system.

3. Flexo Ships Directly to You

Your orders will be shipped to you directly from Flexo Products Ltd.

Need Help?

For Account Application:

Joyce Ann Notarfranco
TF: 1.800.263.2540 x226
T: 905.354.2723 x226
F: 905.354.1301
E: joyceann@flexoproducts.com

For Ordering Products:

Flexo Order Desk
TF: 1.800.263.2540
T: 905.354.2723
F: 905.354.1301
E: orderdesk@flexoproducts.com

For Program Information and Product Support:

HSC Customer Care
TF: 1.877.733.7472 T: 416.594.9325 E: customercare@hscorp.ca

CLEANING PRODUCTS



Patriot 1 Glass Cleaner

A ready-to-use cleaner that will not streak or smear. Works on glass, chrome and porcelain. Alcohol and ammonia-free.

12x946ml/cs **(PA01B)** \$41.16

4x4L/cs **(PA01J)** \$27.78

Patriot 2 General Purpose Cleaner

Cleans walls, floors, equipment and other hard surfaces.

4x4L/cs **(PA02J)** \$45.49



Patriot 3 Neutral Floor Cleaner

Will not dull high polished floors. A safe neutral pH for light duty cleaning of floors and walls.

4x4L/cs **(PA03J)** \$45.22



CLEANING PRODUCTS



Patriot 5 Tile Cleaner

Removes soap scum. Works on fiberglass and ceramic leaving a fresh, clean scent.

12x946ml/cs (**PA5OLB**) \$41.16

Patriot 18 Cleaner/Degreaser

An industrial strength degreaser and an all around, low odour, metal-safe cleaner/degreaser.

4x4L/cs (**PA18J**) \$64.31



Patriot 22 Floor Stripper

Low odour floor stripper designed to reduce labour on regular industrial strength degreaser and an all around, low odour, metal-safe cleaner/degreaser.

4x4L/cs (**PA22 J**) \$64.31



The decision to go green goes beyond your doors. The impact on the environment starts even before you acquire a product. It extends beyond your use.

Reduce is the corner stone of the environmental movement so earth friendly ingredients in traditional packaging does little to move you down the road. Dispensing devices themselves give the false impression of being green and have their own impact on the environment from manufacturing to maintaining. Reduced packaging means reduced storage requirements. You can easily store more and reduce the energy required to make multiple deliveries to your location. Staff can easily handle these deliveries. The annual requirement for a large building takes no more space than 1 case of traditional chemicals. Simple steps can have a huge impact on your building and your world.

Mixing Made Easy



Use 1 tablet per bottle. Fill spray bottle with hot water, drop in tablet and close cap.



Use 1 tablet to 4 gallons. Fill a bucket or auto scrubber with hot water, drop in tablets.



Put 1 tablet into auto-scrubber solution tank and fill with warm water. Clean floor.

Patriot Easy Green Tabs is a truly green cleaner by using all non-toxic, earth friendly ingredients. These cleaning tablets are both powerful and safe to use. They are non-toxic, food service safe, biodegradable and do not require rinsing afterwards. They contain no VOCs or phosphorous.

Floor Scrub EZ Tabs

For safe general purpose cleaning of all hard surface floors. Contains enzymes to digest grease, control odours and leave a no-skid surface.

12x60tabs/cs **(PAF33)** \$47.00



Glass and Multi-Surface Cleaner Tabs

Use on any water washable hard surface. Cuts through grime and fingerprints. Use on windows, mirrors, tables, porcelain, laminate, chrome etc.

12x40tabs/cs **(PAF66)** \$40.00



HD All Purpose Cleaner Tabs

Cuts through grease, grime and food soils on a variety of hard surfaces. For kitchens and heavy duty cleaning.

12x40tabs/cs **(PAF55)** \$35.00



PAPER PRODUCTS

EcoSoft™ Green Seal™ Towel & Tissue Products

EcoSoft™ Green Seal™ towel and tissue products are made from 100% recycled wastepaper and are certified by Green Seal, Inc. The “Green Seal” means these products meet the Green Seal™ environmental standards for paper towels and tissue, making the EcoSoft™ Green Seal™ products among the most environmentally preferable towel and tissue lines available in the away-from-home market. Products are designed for the environmentally-conscious consumer.

To achieve and maintain the Green Seal certification, towel and tissue products are continually subjected to rigorous evaluation and testing, along with a quality-control audit of the papermaking processes. Green Seal’s environmental evaluation uses both qualitative and quantitative measures to ensure maximum product quality and performance, with minimal impact on the environment in manufacturing.

Green Seal Standards for Tissue & Towels

- 100% recycled (recovered after the papermaking process)
- Minimum 20% post-consumer wastepaper content; 10% in facial tissue (EPA guidelines)
- Wastepaper is not de-inked using solvents containing chlorine or any of its derivatives such as hypochlorite and chlorine dioxide
- Wastepaper is not bleached using chlorine or any of its derivatives such as hypochlorite and chlorine dioxide
- Bath and facial tissue does not contain any added pigments, inks, dyes or fragrances
- Product is made in accordance with reasonable industry practice
- The cores in the bath tissue and the box for the facial tissue are made from 100% recycled materials
- Packaging materials cannot contain lead, cadmium, mercury and hexavalent chromium in excess of 100 parts per million (above trace levels)
- The cores in the roll towels are made from 100% recycled materials
- The cores in the bath tissue and the box for the facial tissue are made from 100% recycled materials

Green Seal Roll Towels

100% recycled and made entirely from recovered fibers. These roll towels are certified as environmentally preferable.

6x800ft/cs **(BA459)**
\$29.70



EcoSoft Folded Towels

Designed for the recycling movement and a cleaner environment. 100% recycled and contains a minimum of 40% post-consumer waste.

15x268sheets/cs **(BA470)**
\$21.78



EcoSoft Universal Tissue

100% recycled and ideal for those seeking to purchase tissue produced with methods less harmful to the environment.

48x500sheets/cs **(BA548)**
\$28.00



Household Paper Towel

Heavily embossed for softness and absorbency. It is 100% recycled and is environmentally preferable.

30x70sheets/cs **(BA407)**
\$26.00



BROOMS & BRUSHES

Floor Broom Head

Polypropylene

14" **(BR1P14)** \$5.01
18" **(BR1P18)** \$6.83



Floor Broom Head

Stiff, garage broom

18" **(BR1G18)** \$6.70



Corn Broom

All purpose broom

(BR107) \$8.35



Broom Handle

Wood threaded, metal tip

60" **(BR600M)** \$5.02



Banister Brush Set

Brush set comes with dust pan

(BR206D) \$3.66



Magnetic Broom

Comes with handle

(BR96E) \$5.62



Wooly Wonder

Super flex duster, extends to 60"

(AG310) \$16.85



Bowl Swab

Acrylic Johnny mop

(BR790) \$0.98



MOPS & GLOVES



Wet Mop Head

Synthetic, narrow band

16oz.	(TS8016)	\$3.54
20oz.	(TS8020)	\$4.16
24oz.	(TS8024)	\$4.67

Eco Mop Head

Green recycled PET. Medium looped-end wet mop.

16oz.	(HB6016-3)	\$5.47
20oz.	(HB6020-3)	\$6.62
24oz.	(HB6024-3)	\$7.72



Nitrile Gloves

Chemical Resistant

9	(AN37-175LG)	\$1.89/pr
8	(AN37-175MD)	\$1.89/pr
7	(AN37-175SM)	\$1.89/pr
10	(AN37-175XL)	\$1.89/pr



Nitrile Gloves

Powder-Free, Disposable,
100/box

Small	(AN92-500S)	\$10.15/bx
Med.	(AN92-500M)	\$10.15/bx
Large	(AN92-500L)	\$10.15/bx



H-Ray Vinyl Gloves

Disposable Powder-Free Gloves,
100/box

Med.	(AN46I525PFM)	\$4.89/bx
Large	(AN46I525PFL)	\$4.89/bx
XL	(AN46I525PFXL)	\$4.89/bx



Our Microfibres

Our microfibres have unique capabilities because they absorb dust and other particles from any type of surface; dry, damp or wet. Traditional cleaning materials are not capable of performing the same functions due to the physical composition of their materials.

Traditional Methods

Traditional cleaning methods rely heavily on water and chemicals to loosen and lift soils from surfaces, and then either a mop or rag is used to remove this dirty water and chemical combination. Because these materials cannot hold all of the loosened soils, some of it is left on the surface. You will see this especially in traditional mopping by looking at the baseboards, where a dirt film develops.

Microfibre Method

Our microfibres have one key feature common throughout all of the product range, 100% split fibers, which have double the absorption rate compared to cotton.

This not only allows the user to clean traditional surfaces more effectively, but also to clean surfaces such as vinyl, textiles, computer keyboards and other electronic equipment.

Three reasons that microfibres are effective:

Static electricity. The material is a mix of polyester and polyamide, which has a natural positive electric charge that will attract the negatively charged dust and dirt. In short—the microfibre attracts dust like a magnet.

The capillary power. This is created because of the millions of uneven fibres created during the splitting process, which makes the products absorb extremely well (six to seven times its own weight).

Breaking the surface tension of water. The uneven, split fibres perform this function just as a chemical would. Allowing the microfibre mop or cloth to remove soils with water only.

Microfibre, Knitted

Premium cloth to remove all kinds of soil from hard and smooth surfaces.

Blue **(MSCH006)** \$3.36



Microfibre, Knitted

Premium cloth to remove all kinds of soil from hard and smooth surfaces.

Red **(MSCH007)** \$3.36



Microfibre

Premium cloth to remove all kinds of soil from hard and smooth surfaces.

16"x16"

Blue **(FW1616BL)** \$1.20

Green **(FW1616GR)** \$1.20

Red **(FW1616RD)** \$1.20

Yellow **(FW1616YW)** \$1.20



BIODEGRADABLE BAGS

100% Oxo-Degradable

Oxo-degradable plastics degrade in the landfill and do not leave fragments of petropolymers in the soil and do not contain organochlorine or PCBs. They do not emit methane or nitrous oxide—even deep in a landfill. They contain recycled plastic and can be safely recycled.

SIZE	STRENGTH	BAGS/CASE	PART NUMBER	PRICE
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Clear OXO-Degradable

24x22	Regular	500/cs	(SQ242250CR)	\$23.78
30x38	Strong	200/cs	(SQ303820CS)	\$31.01
35x50	Strong	200/cs	(SQ355020CS)	\$48.57

Black OXO-Degradable

24x22	Regular	500/cs	(SQ242250R)	\$18.42
26x36	Regular	250/cs	(SQ263625R)	\$17.62
30x38	Strong	200/cs	(SQ303820S)	\$23.37
35x50	Strong	200/cs	(SQ355020S)	\$36.62
35x50	X-Strong	100/cs	(SQ355010X)	\$23.37
42x48	Strong	125/cs	(SQ4248125S)	\$26.49

Compostable

25x30	Strong	200/cs	(SQBIONST2530)	\$53.35
20x22	Strong	500/cs	(SQIMST2022)	\$99.76
30x38	X-Strong	175/cs	(SQIMXST3038)	\$125.41
36x50	X-Strong	100/cs	(SQIMXST3650)	\$116.25



RECYCLE RECEPTACLES



Huskee Container

Recycle receptacle, blue.

Seamless construction is strong and long lasting.

32 gal. **(CO3200-1)** \$24.95

Wall Hugger Recycling Receptacles

The smooth, seamless design provides prolonged life and promotes easy cleaning.

23 gal. **(CO8322-1)** \$50.77



Huskee Container

Recycle receptacle, blue.

Seamless construction is strong and long lasting.

44 gal. **(CO4444-BL)** \$33.93



Recycle Lid for Wall Hugger Receptacle

New style lids have holes for users to sort their recyclables.

44 gal. **(CO7316GN)** \$33.93



Recycle Tote

Designed for curbside use or areas of high paper generation. Contains post consumer recycled resin and designed to stack.

4 gal. **(NPL200)** \$7.00

14 gal. **(NPL255)** \$9.00



Roll Out Container

Contains post consumer recycled resin. Features heavy-duty wheels that roll easily, even over curbs and steps.

64 gal. **(WH60213)** \$194.94



MISCELLANEOUS

BugFix Bug Spray

Kills a variety of crawling and flying insects. Safe to use, non-toxic and biodegradable.

1L **(BF1L)** \$29.40



Purell Instant Hand Sanitizer

Kills 99.99% of most common germs. Specially formulated with moisturizers to leave hands feeling soft and refreshed.

12x236ml/cs **(GJ9652-12)**
\$58.74



Flexo Spray Bottle

WHMIS screened natural bottle
24oz. **(FB289WH)** \$0.65



Trigger Sprayer

Blue/white
(CO922HL) \$1.00



Arctic Blast Ice Melter

Economical blend, works fast, guards the concrete against corrosion damage and works to preserve vegetation and plant life. Blue colour allows for precise spreading.

20kg **(AMGLA50LB)** \$19.95



1 oz. Pump

Fits 4L or gallon jug. Polypropylene with stainless steel spring.

1 1/8" **(CO9)** \$2.95



Bucket/Wringer Combo

Built strong, with durable smooth surfaces. Gears and pressure plates have quiet operation.

40L **(MA1232-40FLGR)**
\$105.00

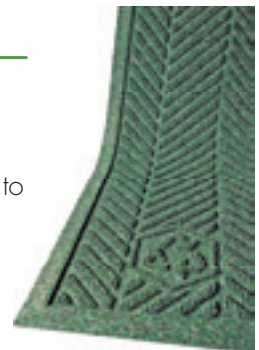


Waterhog Eco Mat

High performance entry matting features a 100% post consumer recycled PET face. Backings are made of 100% rubber, with 15% to 20% of that from recycled rubber.

3'x5' **(MT35WEPFSP)**
\$115.00

Other sizes available



CLEANING EQUIPMENT

Tornado CK 14/1-QD Vacuum

Features true HEPA filtration with 80 CFM with a clean-air suction system, easy-to-use on/off switch in handle, aluminum telescopic wand.

14" (TNT98174)
\$295.00



Windshear SD 3500

Use to dry carpets, and floors. It is easy to transport, has 3 speed settings for controlled drying, an adjustable kickstand. It is bright yellow for safety!

(TNT98776)
\$295.00



Tornado BD 14/4 Cordless Floor Scrubber

Clean over 10,000 square feet on a full charge. Fits into compact areas, 100% of your dirty solution is recovered, even in 180° turns.

14" (TNT99414)
\$3335.00



PowrFlite 15 Gallon Wet/Dry

Features a polyethylene tank for long lasting durability, rear drain hose, sound insulated vacuum head unit and 100" water lift.

14" (PFPF54)
\$395.00



Quickstar Canister Vacuum

Clean places that are unreachable by bulkier vacuums. It has a 2.6 gallon (10 liter) dust bag with a center handle and lightweight design. Featuring onboard tools and cord storage.

(AD9059506010)
\$445.00



Self Contained Carpet Extractor

Powerful 1300 RPM chevron style brush removes soil while solution is delivered at 100 p.s.i. It is compact, has a 9 gallon solution/recovery tank and see through recovery tank lid.

18" (PFX900S)
\$1895.00



GLOBE is a subsidiary of Housing Services Corporation, connecting social housing providers, municipal service managers, property managers and social housing tenants with tools and services to help them make smart choices about conservation, efficiency and green sustainable practices in the social housing sector.

Flexo Products Ltd. is a leading manufacturer and distributor of industrial and commercial cleaning products, cleaning equipment, paper products and supplies. They are a Canadian company manufacturing products at their facility located in Niagara Falls, Ontario. As a distributor they ship products out of Niagara Falls, Cambridge and Toronto, making more than 40,000 deliveries a year with their own trucks.

